



## **Digitel signs on with Navini for Wireless Systems Integration**

*Nationwide VAR and Distribution Partnership adds to growing Ecosystem*

**RICHARDSON, TEXAS – August 15, 2007** – Navini Networks, the leader in offering commercial Mobile WiMAX solutions, today announced a nationwide VAR and distributor partnership with Digitel Corporation, a leading wireless systems integration company.

Digitel will be providing the 802.16e Mobile WiMAX™ solution with Beamforming and MIMO from Navini Networks<sup>1</sup>, the most experienced provider of portable wireless broadband network equipment in the world. Navini Networks consistently delivers an exceptional link budget which results in fewer cell sites, better building penetration, and higher throughput. For service providers and operators alike, this superior performance results in a shortened Return on Investment (ROI) and a clear technology path for the future.

“Digitel Corporation provides wireless broadband networking, VoIP, and back-office OSS solutions to rural and metropolitan markets throughout the United States,” said Bryan Tate, Digitel’s founder and CEO. “We are thrilled to be working with Navini Networks. The prospects of delivering Navini’s ‘next generation’ wireless capabilities will facilitate the growth our customers demand.”

The focus will be on the rural/independent Telcos for last mile access, municipalities and educational Institutions that have access to 2.5 GHz spectrum, and other emerging spectrum opportunities.

“Digitel Corporation is a great partner for us and operators looking to deploy Mobile WiMAX networks,” commented Roger Dorf, Navini’s CEO. “They also offer a full range of next generation wireless products and consulting services including turnkey Radio Frequency (RF) network design and installation, tower site selection, IP Network engineering, including end-to-end network design, planning and deployment.”

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<sup>1</sup> This software will be taken to WiMAX Forum certification when the certification labs open

### **About Digitel Corporation:**

Headquartered in Atlanta, Georgia, Digitel provides large multi-site customers a single source for their national telecommunications systems requirements. Digitel has been serving business and municipal customers throughout the country for almost 25 years and is one of the largest independent distributors for Nortel Networks, achieving the status of *Premier Business Partner*.

The company acquired an ISP operation from Nortel Networks which provided entry into the wholesale internet service business with independent telephone companies in the Mid-Atlantic, upper Mid-West and Northwest regions of the country and now operates a Nationwide Wholesale ISP subsidiary. NeoNova Network Services, Inc. ([www.neonova.net](http://www.neonova.net)), the leading provider of IP based Internet access solutions and services to the rural Telco and IOC market, has expanded their product offering to include a Security Suite to handle viruses, hackers, Spyware and identify thieves, as well as a new network storage offering for backup of critical files.

In 2005, Digitel became a Cisco *Premier Certified Partner* in the USA and in 2007 was recognized as the leading distributor for Cisco in the Southeastern region of the U.S. In the more recent years, the company has built an IT / Professional Services department to support its customers with internet, LAN, WAN, and VPN offerings solid and wide-ranging portfolio of communication products, managed services offerings, and engineering solutions.

[www.digitel.net](http://www.digitel.net)

### **About Navini Networks:**

With the largest commercial deployments in the world, over 70 commercial networks in 6 continents and strategic partnerships with industry leaders, Navini Networks is the leader in providing portable, plug-n-play broadband wireless access solutions worldwide.

Navini is the only company that offers commercial Mobile WiMAX products and has commercialized patented smart beamforming technology, enabling personal broadband for the mass market. Only Navini has the WiMAX solution that enhances Mobile WiMAX with Smart Beamforming and beamformed MIMO, providing operators with the power to deliver on the promise of personal broadband, both indoors and outdoors.

Navini's Ripwave® MX solution offers a portable, zero-install, non-line-of-sight (NLOS) product line consists of customer modems, base stations, and element management systems (EMS) that run in the full range of spectrums.

Navini Networks is a principal member of the WiMAX Forum and the IEEE 802.16e committee and is headquartered in Richardson, Texas.

[www.navini.com](http://www.navini.com).

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